



SHAWN WILLIS 925.988.0502

Shawn@IPSrealestate.com



INCOME PROPERTY SERVICES

1343 LOCUST STREET, SUITE 205 WALNUT CREEK, CA 94596 WWW.IPSREALESTATE.COM / DRE # 01095619







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INCOME & EXPENSES

UNITS	TYPE	ESTIMATED	CURRENT	ESTIMATED
		SQ. FEET	RENTS	MARKET
6	2BR / 2BA	1,000	\$1,175-\$1,300	\$1,750
1	3BR / 2BA	1,200	\$1,300	\$1,850
7	Total rentable square feet	6,390		
INCC)ME			
Мо	nthly Rent		\$8,295	\$10,600
Est	imated Laundry Income		\$90	\$90
Tot	al Monthly Income		\$8,385	\$10,690
	ANNUALIZE	ED TOTAL INCOME	\$100,620	\$128,280
Sch	neduled Gross Income		\$100,620	\$128,280
Les	s Vacancy Reserve (5.00%)		(\$5,031)	(\$6,414)
	GROSS OP	ERATING INCOME	\$95,589	\$121,866
EXPE	ENSES			
Tax	es		(\$18,618)	(\$18,618)
Lev	ries & Assessments		(\$3,302)	(\$3,302)
Ins	urance		(\$3,500)	(\$3,500)
Cor	mmon Area Maintenance		(\$1,200)	(\$1,200)
Wa	ter		(\$2,500)	(\$2,500)
Gai	bage		\$0	\$0
PG	&E		(\$1,772)	(\$1,772)
Rep	pairs/Maintenance		(\$5,100)	(\$5,100)
Cap	pital Improvements		(\$1,500)	(\$1,500)
Per	mits/Miscellaneous		(\$2,000)	(\$2,000)
		TOTAL EXPENSES	(\$39,492)	(\$39,492)
	OPERATING INCOME		\$56,097	\$82,374
	enses as % of Gross Income		39.25%	30.79%
	enses per Unit		\$5,642	\$5,642
Exp	enses per Square Foot		\$6.18	\$6.18

MARKET ANALYSIS

SALE PRICE	\$1,725,000		\$1,725,000	
Down Payment	\$450,000	26%	\$450,000	26%
* First Loan	\$1,275,000	74%	\$1,275,000	74%

NET OPERATING INCOME	\$56,097	\$82,374
Estimated Debt Service (first loan)	(\$60,057)	(\$60,057)
Cash Flow	(\$3,960)	\$22,317
Principal Paydown	\$29,145	\$29,145
Total Pre-Tax Return	\$25,185	\$51,462
Pre-Tax Return on Investment	5.60%	11.44%
Gross Rent Multiplier	17.14	13.45
Capitalization Rate	3.25%	4.78%
Price per square foot	\$269.95	\$269.95
Price per unit	\$246,429	\$246,429
Financing:		

First loan based on 1.3 DCR, 2.45% interest rate, 30 year Amortization.